

Reputation & Club Communications

Rotary District 5040 Conference May 4-7, 2017

Pre-conference workshop

May 4, 2017

Public Image

>> Strategy (4

Public Image is our Brand



Brand is our reputation

Service above self

Brand: Rotary is what we do





Rotary Pavilion







Brand: Rotary is how we do it







Rotary Club of Ladner







Brand: on everything we do

Rotaract

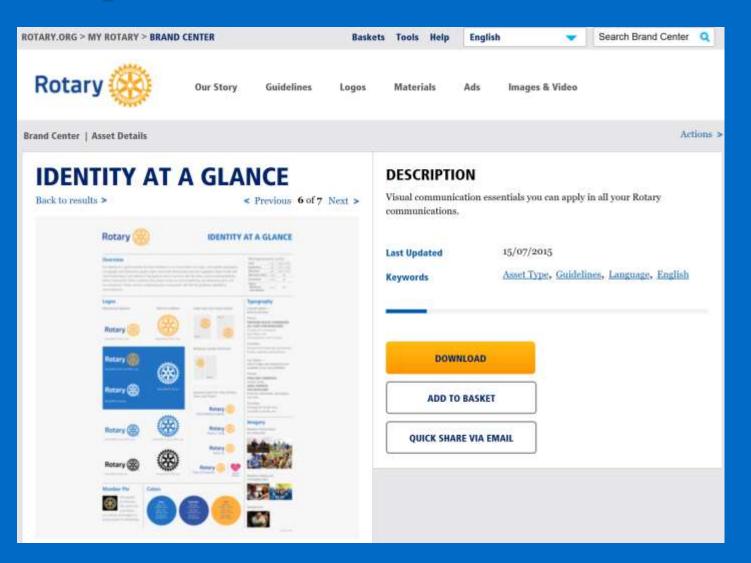
Rotary Club Partner







Rotary Brand Center Guidelines



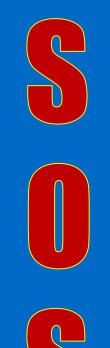
Building Rotary

Public Image or Reputation or Brand

requires Strategy

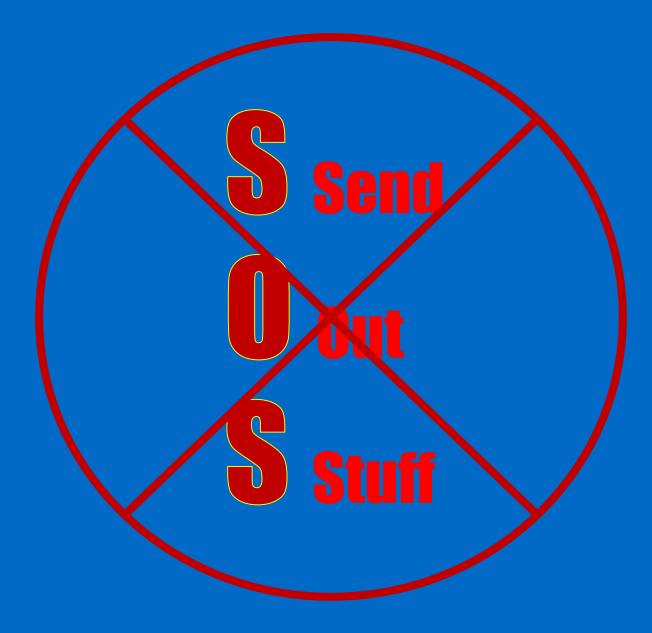


People usually Research jump in with communications and no plan or evaluation A Action Plan Communications **Evaluation**









Communication Strategy Inputs Outputs Outcomes mpacts

Research

Member survey IS "member conversation" What are members saying? What do they want? What do they need? Analyze the statistics Analyze the comments

Public Image Survey 2016 District club leaders

 Clubs lack capacity, abilities Need training in PR planning Want multi-club PR to recruit, promote Rotary Need to increase member commitment to new **Rotary brand**

Member Communication Survey December 2016 survey all District members

•Train club leaders in managing website & social media

 Use club websites, social media for members
 not just non-members

Audience needs

- Club members: What's happening in the club?
- Potential members: Why would I want to join the club?
- Sponsors & potential donors: Will my money be well spent?
- General public: Who are these Rotarians and what do they do?

Audience definition

Club members, who are they?

- Long-time Rotarians
- New members
- Community Service interest
- International Service interest

Audience definition

External audience, who are they?

- community partners
- other relationships
- potential members

Audience definition

Potential Members:

- what does our club need, why?
- who do we need for our community service goals, international service goals?
- expertise do we have, need?
- potential members' needs?
- those needs related to club goals

Rotary Club of Ladner Strategic Plan 2016-17

Rotary Club of Ladner Strategy 2016-17

A. Projects Strategy – Goal:

Succeed with the splash park project as a major project for the club in the community

B. PR, Communications -- Goals:

- Increase Rotary visibility, awareness in Ladner
- Increase understanding of Rotary story whenever possible

Rotary Club of Ladner Strategy 2016-17

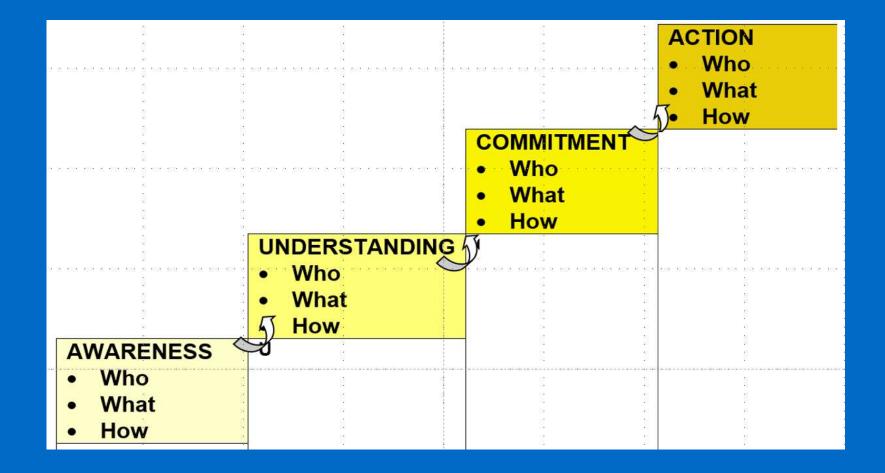
Rotary Club of Ladner Splash Park project



- Rotary members: Ladner, Tsawwassen, North Delta
- Corporation of Delta: Council, senior staff
- Sponsors
- Delta Families: parents, children, grandparents
- Community groups: Reach, service clubs
- Children's organizations: daycares, schools
- Business community: farming, business associations, developers, real estate, tourism

| Stakeholder | Description | Desired Action |
|--|---|--|
| Rotary members: Ladner, Tsawwassen and North Delta members | Ladner members support the project, but there are some who need some assurance that the club can financially support the project and a few who think effort and funding should be invested in other projects; | club members need to become committed and loyal ambassadors |
| | Tsawwassen members, having successfully developed the waterpark at Diefenbaker Park, in partnership with the Corporation of Delta, would tend to support this project and appreciate its value; | they can become ambassadors of the project in Delta |
| | North Delta club members, although more distant from Ladner, could come to see the value of the project as a family destination for their own use; they could come to see the opportunity for a similar project in North Delta and the need for reciprocal advocacy; | they could become ambassadors as Delta residents as well as fellow Rotarians |

| Stakeholder | Description | Desired Action |
|---|--|---|
| Delta Families: parents and children of families in Ladner, rest of Delta | Delta families – younger children, their parents, grandparents, guardians – will be the primary users of the waterpark; | champion advocates should be identified and engaged |
| | will become a more attractive destination for local recreation so that families do not have to travel to Tsawwassen or farther away for waterpark activities; in this way it will build strength of community and support productivity of people sometimes with limited available time; | families will support the waterpark and the overall park development as a destination for younger children and families of all ages |
| | a program to reach young families and grandparents to build relationships, through community centres and recreational centres, needs to be implemented, as much as possible before Council makes its decision and onwards after that as required | Young families and grandparents speak up in support of the project |



| | | ~ | ACTION • Who • What • How |
|--|---|--|--|
| | | COMMITMENT • Who • What • How • Commitment: | Action: Moving forward • Change has become consolidated into organizational life • Stakeholders are |
| AWARENESS 4 | Who What What How | Ready, willing and able Stakeholders support the rationale for change Stakeholders are willing and able to change behaviour to align with strategy Stakeholders have learning opportunities to adapt behaviour Leaderrs are actively involved in improving stakeholders - experience of change | Stateholders are doing what is required for successful change Learning strategies have captured lessons learned Stakeholders are recognized for new contributions Achievements are celebrated |
| What How Awareness: Setting the stage for change Stakeholders have information about the reasons for change Stakeholders understand how the change aligns with corporate strategy Stakeholders have | | | |
| Stakeholders have means to ask questions about the change | | | - m |

Planning

Goal:

For each goal, what is the basic, measurable result to be achieved or the gap to be closed between what is and what should be?

Planning

<u>Communication</u> Goal High level of commitment

High level of commitment to the splash park among children and their families, including parents and grandparents, in Ladner and area.

Measures What indicators ar

What indicators are we going to use to measure whether we are reaching our goal and whether we have achieved our goal once we have finished?

Measures:

- current use of the splash park or overall park
- # organizations indicating support, advocacy
- # people indicating support and advocacy
- # presentations made
- # number of people reached in person
- # other organizations' communications used
- media relations coverage
- opinion survey results
- \$\$ cost
- messages of endorsement, testimonials

Targets What are we going to achieve, by what measure, by when and/or at what cost?

Targets:

- increase splash park use by 50%
- value of Rotary and loyalty among members
- value of Rotary and loyalty among target groups
- 5 presentations to stakeholder groups Mar/17
- 80% positive evaluation of project Sep/17
- link to 8 organizations by Jun/17
- communications with stakeholders 1x/Q
- recruit champions among splash park users
- no cost

Targets:

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outcome targets output targets

Strategies:

brainstorm how to achieve targets
rank top options: timely, effective,

feasible in current business cycle

 keep those not selected for future consideration

- Letters to the editor
- Advertising campaign
- Speak to business assn.
- Speak to parent groups
- Update sponsors
- Update donors
- Distribute flyers
- Distribute bumper stickers

- Annual community fair
- Rotary Day, February
- Conference poster session
- Recognize sponsors
- Electronic readerboard
- Media coverage
- Annual parade
- Speak to youth meeting

×Letters to the editor **×**Advertising campaign ✓ Speak to business assn. *****Speak to parent groups ✓ Update sponsors ✓ Update donors **×**Distribute flyers **×**Distribute bumper stickers

- ✓ Annual town fair, parade
- ✓ Rotary Day, February
- Conference poster session
- ✓ Recognize sponsors
- ✓ Electronic readerboard
- ✓ Media coverage
- *Speak to youth meeting

Objectives

What have we agreed we are going to achieve in this business cycle specifically, in measurable terms, by when and at what cost?

Objectives

- 1. Maintain high level of understanding, commitment and satisfaction among sponsors and donors through quarterly communications at no cost.
- 2. Increase understanding and commitment of families by September 2017 at no cost.
- 3. Increase understanding and commitment of business community by September 2017 at no cost.

Communication Strategy

| Acasures [what indicators are we going to use to measure cheved our goal once we have finished?] # news media items on club, Rotary # community group relationships # business group relationships # government relationships by clubs # government relationships by District [argets/Timelines [what are we going to achieve, by] | # speaking opportunities to groups # club meeting speakers from groups # District news items published by clubs # club items published by District |
|---|---|
| # community group relationships # business group relationships # government relationships by clubs # government relationships by District Fargets/Timelines [what are we going to achieve, by | # club meeting speakers from groups # District news items published by clubs |
| # business group relationships # government relationships by clubs # government relationships by District Fargets/Timelines [what are we going to achieve, by | # District news items published by clubs |
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| # government relationships by District argets/Timelines (what are we going to achieve, by | # club items published by District |
| argets/Timelines [what are we going to achieve, by | |
| | 18) |
| | what measure, by when and/or at what cost?] |
| 6 local news media items per club | clubs speak to 3 groups |
| club relationships with at least 3 groups | 5 local groups speak to clubs |
| 3 club news items to/from local groups | visits to/from local politicians |
| one club community event with display | |
| trategy: [branstorm how to advieve the targets; then set | |
| eeded, effective, feasible, timely in achieving the goal in this b an remain on the list for future consideration] | business cycle; those not selected for this business cycle |
| Support District and club leaders, | Update PI page on District Website with |
| members and stakeholders in assessing | current information and links to RI |
| the mutual benefit of collaborative | resources and stories. (PR-3) |
| projects and build strong relationships | C-1507050501017150715070707020 |
| with those partners. (SW0T) | |
| Develop with club leaders and members | Help clubs with items to place in local |
| the what, why, how and where of | media. (PR-4) |
| communication to support cooperation | |
| among Rotary clubs. (SW0T) | |
| Develop with club leaders and members | Make the display booth available to club |
| the what, why, how and where of | and provide access to photo, video |
| communication to support cooperation | content. (PR-7) |
| within Rotary clubs. (SW0T) | |
| Publicize PR/PI activities around the | Develop purpose and goals for display booth, and media to support its use. |
| District to Clubs. (PR-2) | (PR-7) |
| Review District technology needs; set an | - 136 (2) (29) |
| administrative process for storing, using | |
| District hardware (predominately | |
| projectors). | |
| bjectives: [what have we agreed we are going to acher when and at what cost?] | ve in this business cycle specifically, in measurable terms, |
| 1. Develop and maintain relationships of e | ach club with at least three community and |
| business groups by June 30, 2017. | SAMPANE DE CENERAL PECETANA DE MARIE |
| | program for each club to achieve at least six |
| news or feature items published by June | |
| 3. Develop and maintain a media relations | |
| news or feature items published across | BC by June 30, 2017. |
| | r District and club websites and revise/maintai |
| them by December 31, 2016. 5. Develop approved terms of reference fo | anne e contra contra contra contra contra contra de la cont |

BREAKOUT SESSION #1

BREAKOUT SESSION #1

- Discuss with your group the elements of strategic communication planning:
 - Measures
 - Targets
 - Communication options
 - Objectives: measurable, by when at what cost
- Share one or two key key points with full group

Public Relations

Action

Action

Action Plan For each objective there is an action plan, indicating who is reponsible for completing each step in the plan, and when it is to be completed.

Action

| ACTION | BY | BY |
|--|-------------|----|
| Delta Corp. relationship | | |
| [communications to support the Ladner Rotary and Delta Corp. relationship] | IF, PR | |
| Recognition of sponsors | a the state | |
| Letters to sponsors | IF, WH? | |
| Letters to sponsors | IF, WH? | |
| On site plaques, donor boards: who, what | IF? | |
| Website, social media: post sponsors, updates, profiles of companies | PR | |
| Cheque presentations by sponsors | IF/PR | |
| | TULE | |
| Media relations | | |
| Creative publicity for recognition of each major sponsor presenting a cheque | IF/PR | |
| Milestone events as design plans emerge; coordinate announcements with Corp. | IF/PR | |
| Media relations milestones | IF/PR | |
| News releases at milestones | IF/PR | |
| Photos of plans, design features | IF/PR | |
| Groundbreaking | IF/PR | |
| Opening of waterpark | IF/PR | - |
| Stakeholder relations | | |
| Determine business, community organizations, of priority for the project and the club, for making in person presentations | IF/PR | |
| | IF/PR | |
| Determine other business, community organizations for making individual contact and sending information | | |
| Develop a database of those organizations for future contact with updates about the project and the club | PR | |
| Develop purpose and system for a brief survey of audiences when club makes presentations and evaluate | PR | |
| Prepare presentations and displays | PR | |
| Powerpoint | PR | |
| Displays | PR | |
| Handouts | PR | |
| Evaluation survey | PR | |
| Give presentations to selected business, community organizations | Team/I | |
| Thank you to each organization addressed, with more updates if available; request to administer evaluation survey | team | |
| Letters and background sent to other organizations | IF/PR | |
| Maintain contact with stakeholders | | |
| Send update media for hosts to use in their own communications: images, content | PR | |
| Designate champion per stakeholder organization where possible | PR | |
| | PR | |
| Quarterly or semi-annual updates on project and Rotary Other? | PR | |
| • Ould I | PR | |



Agenda

Board of Directors Monday, May 16, 2016, 5:00 p.m. (prior to the Strategic Planning session) Deta Town and Country Inn

- 1. Call to Order
- 2. Approval of Agenda
- 3. Approval of April 11, 2016 minutes
- Motion to receive the pre-circulated report on the <u>2016-member</u> survey for information and circulation to members:

Moved that the report on the member survey, completed on May 11, 2016, be received for information of the board and club members.

5. Motion to approve allowance for May Days participation conducted by online vote:

Moved by Lynn Cameron, seconded by Walt Hayward, that the Rotary Club of Ladner Board of Directors approve an allowance of up to \$300, from the Public Relations budget, for expenses related to the club's activities during the Ladner May Days events May 28 – 29, 2016. <u>Carried by online vote</u>

- 6. Fund-raising
 - 6.1. Moved by Guillermo Bustos and seconded by Peter Podovinikoff, that, with greatest respect to the 15th Field Regiment and the opportunity presented, that the Rotavy Club of Ladner decline its involvement in a joint gala fund-raising evening in October 2016. Carried by online vote
 - 6.2. That the Rotary Club of Ladner propose to the 15th Field Regiment a longer approach towards holding an event in the Spring or Summer of 2017.
- 7. International Service G. Bustos

Motion to approve \$1,500 towards the cost of a shipping, through Rotary World Help, a container of medical equipment to the Philippines, coordinated through Alfredo Gocco. (final wording to be provided by G. Bustos)

- 8. Finance K. Whitney and P. Sibley
 - 8.1. Moved that the financial statements to April 30, 2016 be approved.
 - 8.2. Moved that the pre-circulated financial performance report card format be approved for guarterly reporting of the club's financial status.
- 9. Next Meeting: Monday, June 13, 2016, 5 pm





Board Minutes

Rotary Club of Ladner Board of Directors meeting

In Attendance: Walt Hayward, Giyn Abraham, Lindsay Eldridge, Tammy Hansen, Peter Podovinikoff,

Regrets: Patricla Sibley, Peter Roaf, Lynn Cameron. Ulf Ottho, Denis Denischuk, Ken Whitney, Geoff Willers,

Monday February 6th, Home of Walt Hayward, 5331 34B Ave, Ladner, 5:00pm call to order 5:14



- 1.) Approval of Agenda Moved PP Seconded TH
- 2.) Approval of Minutes January 9th, 2017 Moved PP Seconded TH
- 3.) Service: International Service: Gullermo Bustos regrets
- 4.) Service: Community Service : Geoffrey Willers regrets
- 5.) Club Administration : Denis Denischuk regrets
- 6.) Rotary Foundation: Peter Podovinikoff

We have now hit our target of \$6,000 thanks to generous members. Final accounting to come closer to year end. This will be done in time for Presidential Otations in March.

7.) New Generations: Tammy Hansen

Kids are registered for both RYLA and the Adventures in Citizenship Ottawa trip. On the Saturday of Easter weekend (April 15th), Rotarian members are able to visit RYLA at Camp Elfinistone in Sechelt for a cost of only \$30. Tammy will announce this at the board meeting tomorrow. Students are selling Valentines flowergrams and doing a bake sale to fundraise for their international project. Tammy to invite the Interact students to our Rotary Day hosted at the Port Netro office on March 25th from 10am – 4om. Tammy will also check about baseball hosts for the interactors to wear.

- 8.) Membership: Lynn Cameron regrets
- 9.) Communications: Peter Roaf regrets
- 10.) Sergeant at Arms: Glynn Abraham

Report circulated. 5 meetings in January, 114 members, 32 guests, 146 total. Average per meeting was 29

11.) Finance: Ken Whitney, Patricia Sibley, Tammy Hansen

Discussion of fundraising opportunities. Likely a pub fundraiser is the best route, a date needs to be chosen so that planning can get underway. The Landing Pub suggested as a venue of choice, and the Town & Country. Both to be explored and taken to a vote.

- We are still waiting to hear if our grant re-application will be approved.
- 12.) New Business & Correspondence

Christmas tree display: Lynn Cameron – to be transferred to Geoff Willers as Community Service.



Supporting Dolta since 1957

July 14, 2016

Mayor Lois E Jackson and Council Corporation of Delta 4500 Clarence Taylor Crescent Delta, British Columbia V4K 3E2

Dear Mayor Jackson,

In 2013, the Rotary Club of Ladner expressed interest in entering into a community cost sharing arrangement with the Corporation in order to replace the existing Kinsmen Water Park at Memorial Park. Staff in the Parks, Recreation & Culture Department prepared concept drawings of this upgraded water park along with a budget to complete the work.

We then met with members from the Kinsmen Club and Reach Child & Youth Development. Society to review the concept design. All groups at this meeting were supportive and encouraged the Rotary Club to proceed with the project.

Reports by the Parks, Recreation & Culture staff were submitted to the Parks, Recreation and Culture Commission in September, 2015 and to Council in October, 2015 seeking and receiving support in principle for the concept of the new water park. As a result of this support from Council and Commission, the Rotary Club then presented the concept to the community who, as a whole, have expressed great support for this project and have contributed funds for the construction.

The Rotary Club is pleased to report that we have achieved our goal and have secured \$268,422 - 50% of the total project cost as required by the community cost sharing program.

We are asking for Council's endorsement of a community cost sharing arrangement with the Rotary Oub of Ladner and request that the new water park at Memorial Park be considered in the 2017 budget. It is our hopes that the project be completed in time for the opening of the water park in the spring of 2017.

Thank you for this opportunity, it has been enjoyable and we have met some wonderful people in the process. We look forward to your reply at your convenience.

Regards,

Irene Forcier, Chair Rotary Club of Ladner Water Park Project







Peter Roaf Immediate Past President Delta, British Columbia 604-839-1465 proaf@shaw.ca www.clubrunner.ca/ladner



BUS. CARD



News Release

Attachment: photograph (caption below)

FortisBC sponsors Ladner Water park

DELTA, BC (August 30, 2016) ExitiaBC has joined a growing list of sponsors for the new water splesh park proposed for Nerronial Park in Lodner, led by partners, the Robary Chib of Ladner and the Comparation of Data.

FactureSC is also a spansor of the new Reach Society facility new under construction next to this water piley area; fortualCs, Community & Abanqinal Relatoris Lason officer; Sa hambin-Sahdew, said the new water späceh park was critical manify for the sake of addrb for the children using R.

Hunton Schdev says: "The current floor surface is old and made of concrete, therefore unsafe for children to use, and given safety is one of our key pillars the request for a donation was fitting."

She adds: "We first that both the fleach Society and the Ladvar fodary Club are negling to ball safe and caring communities within our service area and <u>fratilis</u>Cubly supports that – therefore meeting our safety, energy efficiency and community grining pillers. It's a with weit-with for energined."

Cher of Ladner Rotary's water park project committee, incre Forcer, says: "We are replacing an aging water piles facility that's afrect 30 years did and has served thouseness of people. In the process, we are honouring our local farming heritage with the theme of the project. We are so dialighted that fortback has beind us in supporting this new neurational facility."

The 1.2 million members of 34,900 Rotary clubs around the works are engaged in meeting reacks of their sem local communities and the shared workd constructly, bringing togetter leaders who exchange takes and take adder to create positive change on priorities such as: • promoting pareae • highting disease • providing chain water • saving mothers and children • supporting education and • growing local scenarios.

888

PHOTO CAPTION:

EuclidECs Visions Zanoczo, third Irurn left, joins Luther Rota planned Luther Rotary Water Survy Perk of Nerverlat Perk, a President Walt Hayward, thidget Jacob, Dress Funder and Gal

For Sattlee Information, please context: Jo Hantan Seladav Community & Abortgioof Relatione Liaison Fortiskt: Journet: sole-Siz-Info Direct: 604-552-1450 Cell: 504-505-6518



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Rotary Club of Ladner Bulletin, February 6, 2017

Stories

We have a dream -- Rotary 5040 & 5050 celebrate The Rotary Foundation centenary with US\$3.3 million

Posted by Peter Roaf on Jan 09, 2017



To mark the 100th Anniversary of The Rotary Foundation, Rotary International President John Germ addressed the Rotary District 5040 & 5050 Million Dollar Dinner – which raised US\$4.3 million – on January 9, 2017, in Delta, BC.

The text of the first half of his speech is presented below. The text is followed by a link to an audio recording of stories President Germ told about the impact of the Foundation.

Envision Financial supports Rotary Club of

event leader and photographer: Chris Offer

Posted by Peter Roaf on Feb 06, 2017

Ladner Splash Park

ation. Feb 28, 2017 Mary Boncers

Read more_ Our Health is our Greatest Asset

Clinton J. Gravson, Business

Development Manaper

Mar 07, 2017 Botary Exchange Student

Speakers

Feb 07, 2017

The Miracle Mile

Feb 14, 2017

retirement

Feb 21, 2017

Fraud Awareness

of Fame

Jason Beck, Curator of BC Sports Hall

Activating your home equity for a better

Cst. Dustin Klassen, Delta Police



for members of the Rotary Club of Ladner March 19, 2017

Your name needed for continued End Polio funding by Canada



On behalf of the End Polio Now advocacy campaign in Canada, Rotary International President 2007-08 Wilf Wilkinson is appealing to each Rotarian in Canada, and family, friends, neighbours to take a moment to advocate for continued funding of global polio erradication by the Government of Canada --- which has fulfilled its 2013 commitment of CDN\$250 million --- by signing an online petition on the House of Commons website.

The goal is to achieve 25,000 signatures on this petition by May 30, 2017. Past President Wilf also encourages all of us to call or write our Members of Parliament to request support for this issue, and to encourage him or her to communicate that support to Marie Claude Bibeau, Minister

Trudeau.

The Rotary Advocacy Committee, together w Organization and UNICEF, have had meeting for a further pledge of CDN \$150 million to the matching of fundraising efforts in Canada by

MEMBERS' MONTHLY NEWS

District Foundation event on April 8 -- join the fun and celebration



Sign up for fun and fundraising at the <u>annual District 5040</u> Foundation Celebration on Saturday, April 8, 2017 6:00 pm, fairly

MONTHLY BULLETIN FOR MEMBERS & FRIENDS

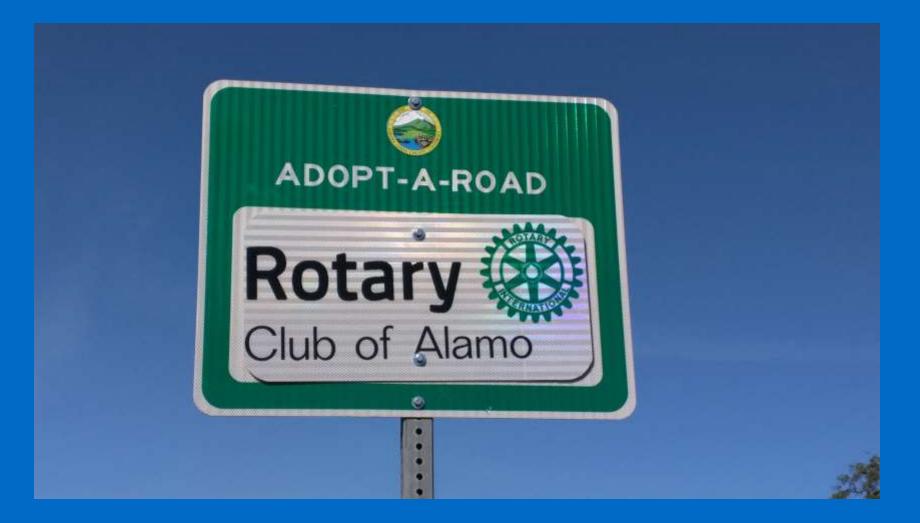


















RI PRESIDENT JOHN GERM

VISIT TO SPLASH PARK SITE







ROTARY DAY IN FEBRUARY: SPLASH PARK AND ROTARY



ROTARY DAY IN FEBRUARY: SPLASH PARK AND ROTARY







MAY DAYS 2-DAY FAIR WITH INTERACTORS: SPLASH PARK

Outcome: new members



Outcome: sponsors





Home About Us -

Stories Our Projects & Partners -

Membership -

Project Selection Events -

Contact Us

ENVISION FINANCIAL SUPPORTS ROTARY CLUB OF LADNER SPLASH

PARK

Posted by Peter Roaf on Feb 06, 2017



Envision Financial manager in Ladner, Geoff Willers, joins President of Envision Dave Lanphear (at left) in presenting a \$20,000 cheque on behalf of First West Credit Union for the new Rotary Club of Ladner Splash Park, to Ladner Rotarians, club president Walt Hayward, splash park committee chair, Irene Forcier and Delta Credit Union founding president Peter Podovinikoff.

The Rotary Club of Ladner can take another big step forward towards installing a new water park for kids in the centre of Ladner with a sponsorship of \$20,000. A safer, more sustainable water play facility in Ladner's Memorial Park, in the centre of Delta, is scheduled to open in time for this year's summer in partnership with the Corporation of Delta and in recognition of the farming heritage in this area.



Peter Roaf | Member Area | Logout



Rotary Club of Ladner Bulletin, February 6, 2017

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event leader and photographer: Chris Offer

Envision Financial supports Rotary Club of Ladner Splash Park

Posted by Peter Roaf on Feb 06, 2017



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splash park committee chair, Irene Forcier and Delta Credit Union founding president Peter Podovinikoff.

Speakers

Feb 07, 2017 Jason Beck, Curator of BC Sports Hall of Fame The Miracle Mile

Feb 14, 2017 Clinton J. Grayson, Business Development Manager

Activating your home equity for a better retirement

Feb 21, 2017 Cst. Dustin Klassen, Delta Police Fraud Awareness

Feb 28, 2017 Mary Roncarelli Wellness Solutions Our Health is our Greatest Asset

Mar 07, 2017 Rotary Exchange Student

Var 14, 2017 Viz. Adam Rondquist, Manager Save on Foods working with the Community

Mar 21, 2017 Susan Byrom, Envision Financial Volinspire Club





News Release

Attachments: photograph (caption below)

Envision Financial supports Rotary Club of Ladner Splash Park

DELTA, BC (February 6, 2017) The Rotary Club of Ladner can take another big step forward towards installing a new water park for kids in the centre of Ladner with a sponsorship of \$20,000. A safer, more sustainable water play facility in Ladner's Memorial Park, in the centre of Delta, is scheduled to open in time for this year's summer in partnership with the Corporation of Delta and in recognition of the farming heritage in this area.

"It's great for us to further deepen our relationship with the Ladner community," says Geoff Willers, branch manager of the Ladner branch of Envision Financial, a division of First West Credit Union. "At Envision Financial, we have a commitment to strengthening the communities we serve. We know that providing financial services is only one aspect of the impact we have locally. Helping build community is an important part of what we do."

Delta Credit Union started in Ladner and Ladner Rotarian Peter Podovinikoff was the founding President & Chief Executive Officer. He said over the years the credit union established a significant and important linkage with the community and its roots.

"When Delta Credit Union eventually became Envision Financial," he says, "there was apprehension among some in the community, but some of us reinforced the fact that Delta

A12 The Dulla Optimist Princes 8, 307

Business

Envision gives boost to Rotary splash park The financy Chen of

Ledore can take another big step forward towards territing a new water park Ladour with a speakerstop or \$10,000 inservices Phanital A safety successfully able weter play faithy in Metocolid Park is aclent-sized to open in little for with the Colgoration of Chilty and St. trangetting

concentrative large thread without, manager of the large transition of the sector of t Hearthal, a domines of Heart Wood Could United "All Deviations I for sone tail, see Traver & composition was the strongfluening the comknow that providing the

Age. Sing gout he set to

Retail dopped our tobal inseting with the Ladent



MENU

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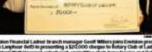
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DRIVER/CARRIER AGENT WANTED The Delta Optimist





Carrier # Week



is looking for a person to deliver bundles to carriers twice a week, every Wednesday and Friday. Must have reliable van (cargo preferred) or covered truck, a valid drivers license, and be willing to work late night/early mornings.

Contact Dave Has at 604-946-4451 or distribution@deba.optimist.com

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News Release

Attachments: photograph (caption below)

Ladner Water park receives sponsorship from The Co-operators

DELTA, BC (March 18 2016) The Co-operators have helped the Rotary Club of Ladner take a big step forward towards installing a new water park for kids in the centre of Ladner with a sponsorship of \$10,000. This sponsorship funding will support the installation of a safer, more sustainable water play facility in Ladner's Memorial Park, in the centre of Delta, honouring the farming heritage in the area, in partnership with the Corporation of Delta.

Ray Moschuk, a local advisor for The Co-operators, said that since 1957 the Rotary Club of Ladner, one of 34,000 clubs worldwide with 1.2 million members in Rotary International, has brought together business and professional leaders to plan and take action in providing "service above self". He said the water park project was a most fitting cause for The Cooperators's support for its high value to the community.

Chair of Ladner Rotary's water park project committee, Irene Forcier, says: "We are replacing an aging water play facility that's almost 30 years old with one that is safer for the kids, with one that has a rubberized play surface, the latest in water play equipment with far less use of water. Farming is such an important part this community so we are honouring that heritage through the theme of the park. Children of all ages, and abilities, will enjoy this new facility along with their parents, grandparents and friends over many years to come."

The funding was provided by Ray Moshuk with the support of The Co-operators Advisor Community Fund, through which the organization supplements donations its advisors make in



The Co-operators give water park project boost

Ladner Rotary Club continues its fundraising to replace aging facility in Memorial Park

Delta Optimist March 25, 2016 12:00 AM



Bruce Wiebe and Ray Moschuk present a cheque for \$10,000 towards the new water park in Ladner to campaign chair trene Forcier and Ladner Rotary Club president Peter Roaf. Photograph By submitted

The Co-operators have helped the Rotary Club of Ladner take a big step towards installing a new water park for kids in the centre of Ladner with a sponsorship of \$10,000.

This funding will support the installation of a safer, more sustainable water play facility in Memorial Park in partnership with the Corporation of Delta.

Outcome: Rotary fund-raising



News Release

Attachments: photograph (caption below)

Calendar sales support new splash park visited by international Rotary president

DELTA, BC (January 14, 2017) After many hundreds of volunteer hours, especially from September to December, support from 56 sponsors and tremendous support from the South Delta community, the Rotary Club of Ladner has generated \$20,000 through its 11th annual calendar sales project. Proceeds will support the new Rotary Club of Ladner splash park for children in Ladner's Memorial Park, in partnership with the Corporation of Delta, opening this summer.

The international president of the 1.2-million-member Rotary International joined Acting Mayor Ian Paton and Corporation senior staff with members of Rotary Ladner at the project site this past week.

Also benefitting from calendar sales were Delta Life Skills and Ladner Elementary Parents' Advisory Committee which sold calendars, on a 50/50 revenue split basis.

Rotary Club of Ladner President Walt Hayward said the club entered a partnership with the Corporation of Delta in recent months and has received corporate sponsorships and donations from individuals over the past year to pay for the \$600,000 project. The

OPTIMIST

Calendar proceeds help Rotary fund upgrades to Ladner splash park

Deita Optimist

January 25, 2017 12:00 AM



Rotary International president John Germ (in hat) joined municipal councilors Bruce McDonald and Ian Paton, Ladner Rotary Club president Walt Hayward. Rotary District 5040 governor Lyn Stroshin and Rotarians at the site where a \$600,000 splash park will open in Memorial Park this summer. Photograph By Chris Offer

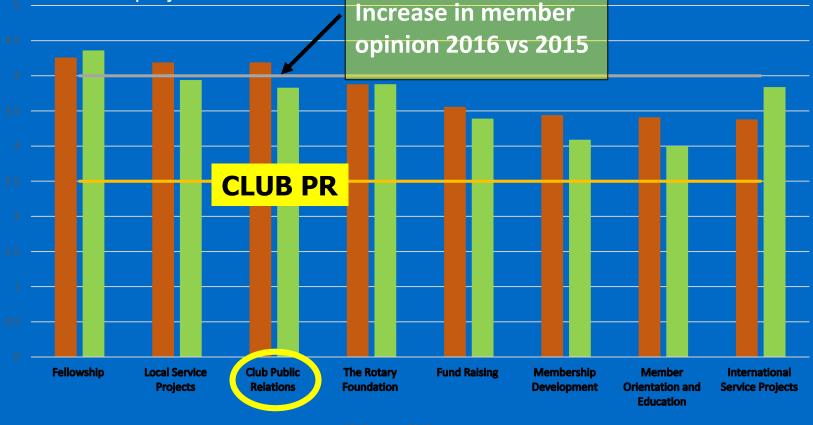
The Rotary Club of Ladner generated \$20,000 through its 11th annual calendar sales project, proceeds that will support the new Rotary Club of Ladner splash park in Ladner's Memorial Park.

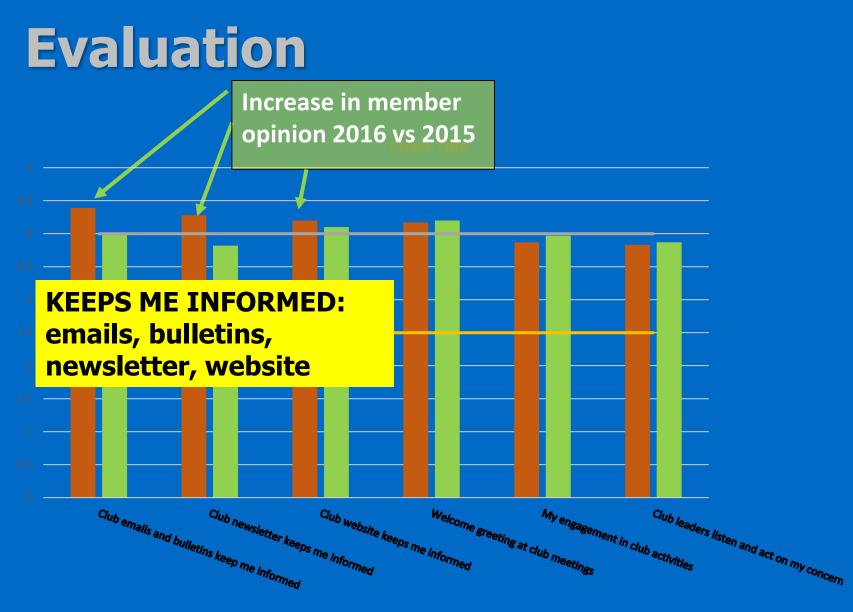
The \$600,000 project, a partnership with the Corporation of Delta, is scheduled to open this summer.

Evaluation Did we achieve the results set originally, in the time and budget planned?

2015 and 2016

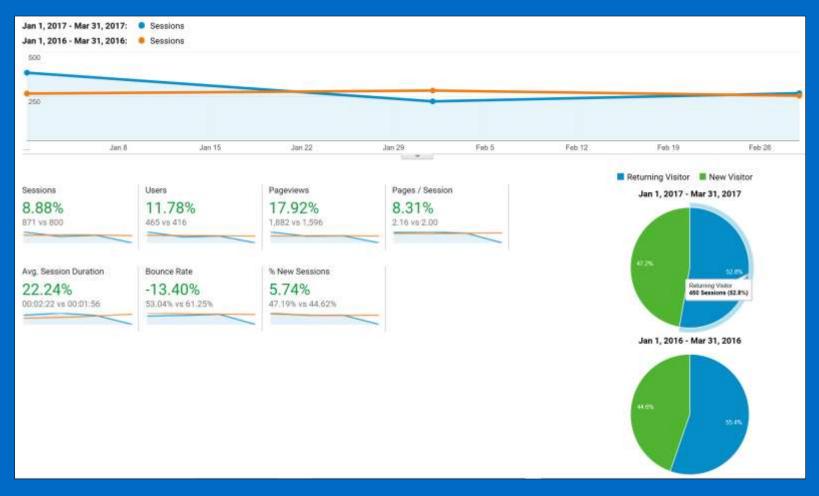
✓ Club Public Relations; ✓ Member orientation and education: ✓ Fundraising; ✓
 Local service projects





2016 2015 -----

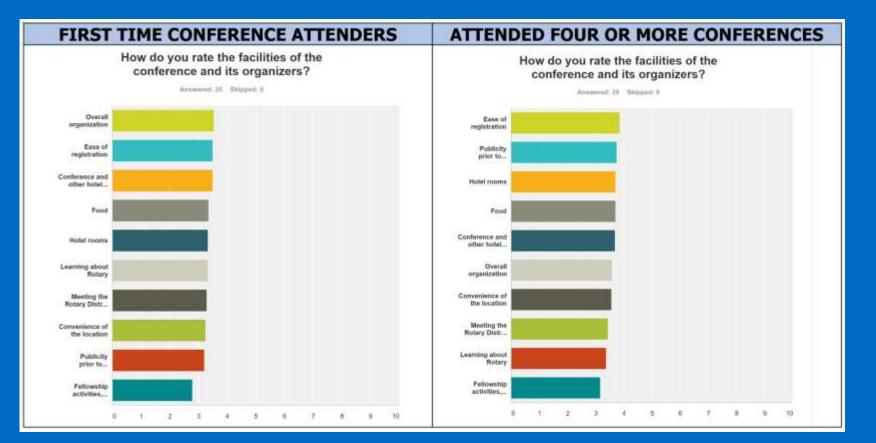
Website Google Analytics



Twitter analytics

| MAR 2017 SUMMARY | | FEB 2017 SUMMARY | |
|----------------------|-------------------------|-------------------|-------------------------|
| Tweets 2 | Tweet impressions 1,315 | Tweets 2 | Tweet impressions 1,052 |
| Profile visits 78 | Mentions 4 | Profile visits 28 | Mentions 2 |
| New followers | | New followers 2 | |
| JAN 2017 SUMMARY | | DEC 2016 SUMMARY | |
| Tweets | Tweet impressions 1,574 | Tweets 5 | Tweet impressions 786 |
| Profile visits | New followers | Profile visits 50 | Mentions 1 |
| 50 | 0 | New followers | |

District 5040 Conference 2016 participant evaluation



BREAKOUT SESSION #2

BREAKOUT SESSION #2

- Discuss your club's successes, failures:
 - communicating to members about all activities, updates, results
 - building awareness, understanding, commitment, action in community
 - telling stories about impact of Rotary, not just reporting Rotary activities
 - evaluating PR effectiveness
- Share one or two key key points with full group





Why use social media?



Marketing is no longer about stuff that you make, but about the stories you tell.

-- Seth Godin, author, entrepreneur, marketer, and public speaker

Stop trying to 'Sell' Rotary

- Stop thinking like a conventional marketer to sell Rotary.
- Start focusing on developing human interest.
- Answer the question of why people should care about what Rotary and your club has to say.

Start with the outcome of any Rotary project and its impact with a human interest angle then explain Rotary's role in achieving the result

News Release **BEFORE**:

Rotary sending medical equipment to the Philippines

DELTA, BC (September 14, 2016) Some members of the Rotary Club of Ladner joined those of other clubs in the Lower Mainland to load a shipping container of used medical equipment to the Philippines last Saturday.

News Release AFTER (Tell more of a story, with human interest):

Remote Philippines island to receive medical equipment thanks to Rotary

DELTA, BC (September 14, 2016) On Mindoro Island, one of the 2,000 inhabited islands among the 7,000 islands which comprise The Philippines, the mother of Alfredo Goco, a Ladner Rotarian, injured herself badly, but had to travel many painful, agonizing hours to reach medical help. Since then Goco has been working with various health authorities to bring medical assistance closer to the people of that island.

News Release with more of a story, human interest:

Water park and youth leadership awards boosted by calendar sales

DELTA, BC (January 14, 2016) After more than 600 hours of volunteer effort from September to December, support from 56 sponsors and tremendous support from the South Delta community, the Rotary Club of Ladner has generated \$21,000 net to projects for children and youth through its 10th annual calendar sales project.

Website, social media post of guest speaker story, with human interest:

Wildlife of all kinds rescued

Metro Vancouver is developing rapidly and animals living in the urban environment face many challenges such as busy roads, loss of habitat, pollution, pet predation, poisoning, unsecured garbage and direct human cruelty. The Wildlife Rescue Association of BC rehabilitates wildlife affected by human activity and provides education to the public on co-existing with urban wildlife.

Personalizing Rotary's Story

- Good stories bring words to life
- Storytelling brings people together and keeps them engaged.
- Powerful for building relationships.
- Stories are 22x more memorable than facts alone.
- -- Dr. Jennifer Aaker, behavioral psychologist, Stanford University Graduate School of Business

Personalizing Rotary's Story

- Storytelling is not about your club: it's about your brand
- It's about the value to members when engaging with Rotary
- ...and the value to communities
- Powerful brand stories are personal and people can relate to them

Personalizing Rotary's Story

- Your brand's stories reflect your values, among your members and with non-members
- Be persuasive and appeal to emotion
- Each club is unique; let its personality shine through

Tools: website



Welcome to ClubRunner

An Official Rotary International Licensee

Tools: social media



Tools: social media

Social media: changing the way we communicate and are perceived Every time you post a photo, or update your status, you are contributing to your own digital footprint and personal brand.



-- Amy Jo Martin, author, speaker, entrepreneur, and founder/CEO of Digital Royalty

Rotary Club Facebook

Rotary International's "5 Things Every Rotary Club Facebook Page Should Have."
1. Determine your audience, create a strategy
2. Use images that make your club look great
3. Make your "About" and other Facebook tabs work for you
4. Post content relevant to your audience

5. Get club buy in

Facebook most engaging posts

-- BuzzSumo analysis 2016 comments

- Questions, images, videos more engaging than all other post types
- Videos most likely to be shared
- Sunday is best day for engagement
- Short posts less than 50 characters more engaging than long ones
- People engage more to a post if outside Facebook to a longer article.

Facebook content plan

-- Mari Smith, Facebook marketing leader

- Highly shareable video, photo content
- First 24 hrs organic reach of post
- Then pay to boost the post
- 24 hrs later boost with more money
- Include Call to Action buttons and links
- Publish 5x/week -- try outside hours
- Focus: educate, if possible entertain

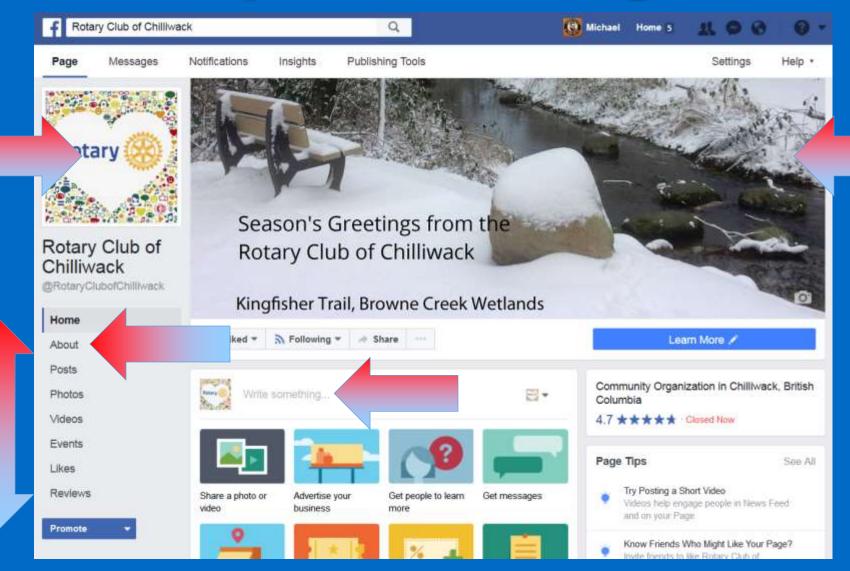
Online/social media checklist

- 1. Club has simple online/social media dashboard?
- 2. Club website has correct Rotary branding?
- 3. Website has new post in last 2 weeks?
- 4. All website links work; tested in last 3 months?
- 5. Google Analytics set up and tracked?
- 6. Google My Business set up?
- 7. Google Alerts set up?
- 8. Google+ set up?

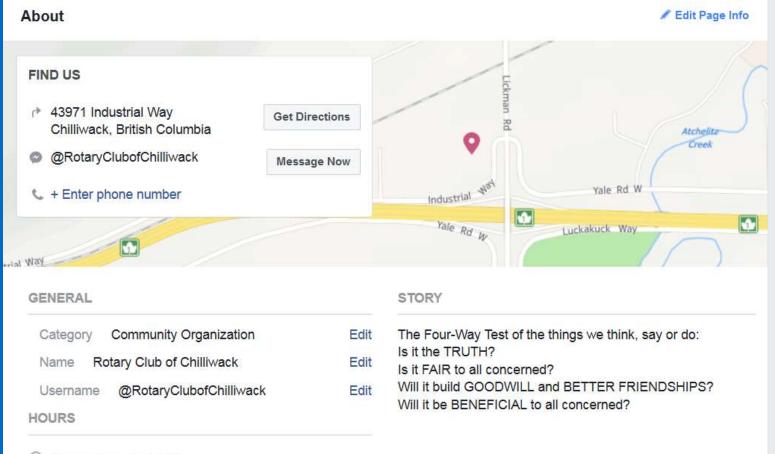
Online/social media checklist

9. Facebook page has correct Rotary branding?
10. Facebook page has "contact us" button
11. Facebook page Page Info filled out?

Anatomy Facebook Page



Anatomy Facebook Page



Closed Now CLOSED

BUSINESS INFO

Anatomy Facebook Page

BUSINESS INFO

- Founded on February 26, 1934
- Parking

Parking Lot parking

Mission

The Rotary International President's Theme for 2016-17 is "Rotary Serving Humanity".

ADDITIONAL CONTACT INFO

- rotaryclubofchilliwack@gmail.com
- https://www.chillip
- Edit Other Accounts

MORE INFO

About

Service Above Self

General Information

The object of Rotary is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

FIRST. The development of acquaintance as an opportunity for service.

SECOND. High ethical standards in business and professions; the recognition of the worthiness of all useful occupations; and the dignifying by each Rotarian of their occupation as an opportunity to serve society.

THIRD. The application of the ideal of service by every Rotarian to their personal, business and community life.

FOURTH. The advancement of international understanding, goodwill, and peace through a world of fellowship of business and professional persons united in the ideal of service.

February 26, 1934

📱 Awards

The Order of Chilliwack

"This award is presented to the Rotary Club of Chilliwack in recognition of the Club's long history of making significant contributions toward the betterment of our community," said Mayor Clint Hames.

The Order of Chilliwack is an award granted by Chilliwack City Council to deserving citizens or groups in the community. The purpose of the award is to recognize outstanding achievements or long term contributions to the community.

"The Rotary Club of Chilliwack's extraordinary contributions to our community make it extremely deserving of the Order of Chilliwack award, being the City of Chilliwack's highest honour."

- Edit Impressum
- Edit Products

Online/social media checklist

12. Facebook page has post in last week? 13. Facebook page at least two posts per week? 14. Facebook page address & phone contact #? 15. Facebook page boosted post past month? 16. Facebook page has event in last 6 months? 17. Twitter page has correct Rotary branding? 18. Twitter page matches FB page? 19. Twitter is connected to FB page for postings? 20. Twitter page at least two posts per week?

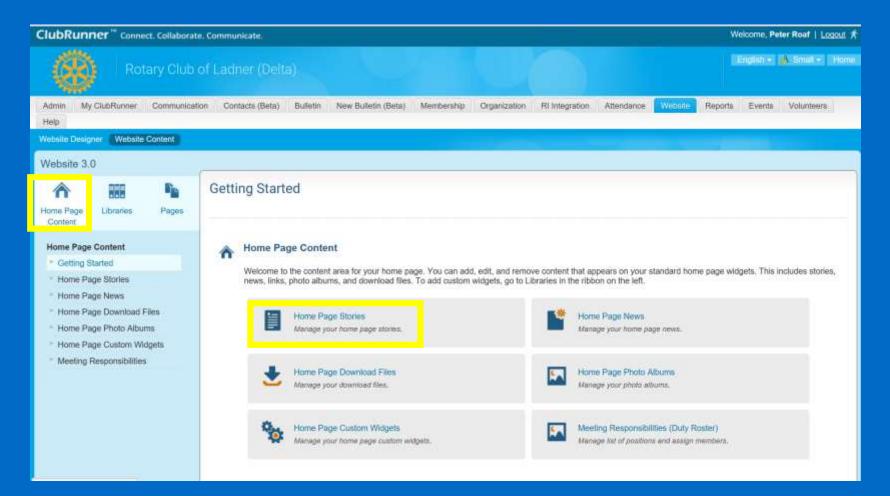
Video

- Adding a video to your website can increase the chance of a front page Google result by 53 times
- Video in emails has been shown to double click-through rates
- Audiences are 10x more likely to engage with video content than blogs or social media



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| Rotary Club of Ladne | er (Delta) | | Welcome, Peter ILogan | ut) Admin Home Page 🗖 🗟 🔕 |
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| Admin Club Info & Settings (8 | eta) CubRunner Mobile | | | |
| Download the Mobile App | Administration | | | |
| Access your member directory | | | test - Chi - Marco I - Chi - Shara | |
| on the go! | | New to ClubRunner or need a refresher? Register fo Read up on our latest updates! Release Notes are a | | |
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| Submit a Ticket | | My New Member Activities New | Friends of the Club | |
| | | My Friends | Bulletin Subscribers | |
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| Enhanced Committees Module | | View Club Photo Directory | Dues & Billing | |
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| MyEventRunner | | View Printable Mailing Labels No. | Request Member Updates | |
| Online Payment & eCommerce Module - US | | Email Message Centre Heur | Edit Executives and Directors | |
| Online Payment & eCommerce | | View Club Documents | Committee Management | |
| Module - CAN | | My Attendance | Birthday & Anniversary Report | |
| Barcode Scanner Module | | My Committees | Gender Distribution (Summary) | |
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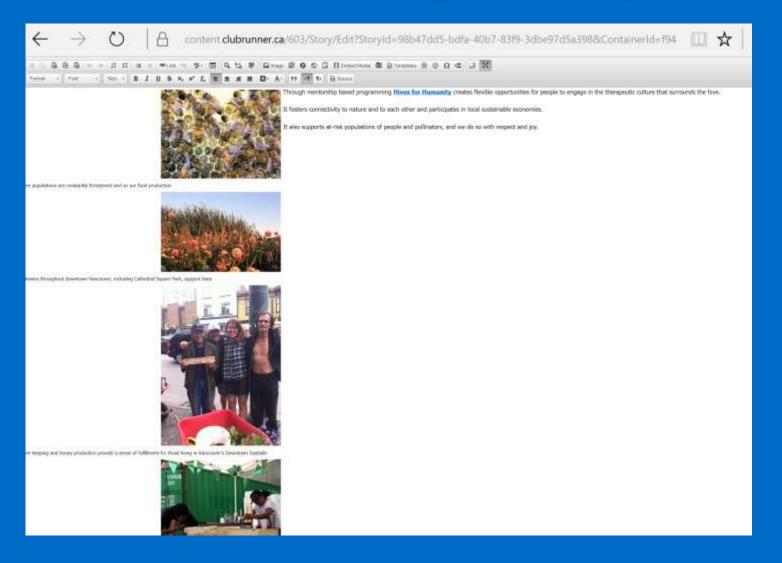
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| Download the Mobile App | Administration | | | |
| Access your member directory on the go! | | New to ClubRunner or need a refresher? Register fo Read up on our latest updates! Release Notes are a | | |
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| Downloads | | Change My Password | Active Member List | |
| Webinars | | Upload My Photo | Other Users List | |
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| | | My Attendance | Birthday & Anniversary Report | |
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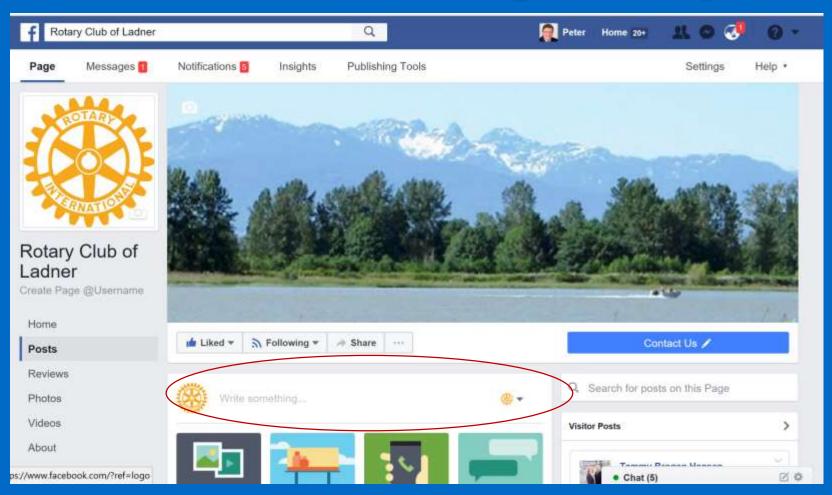
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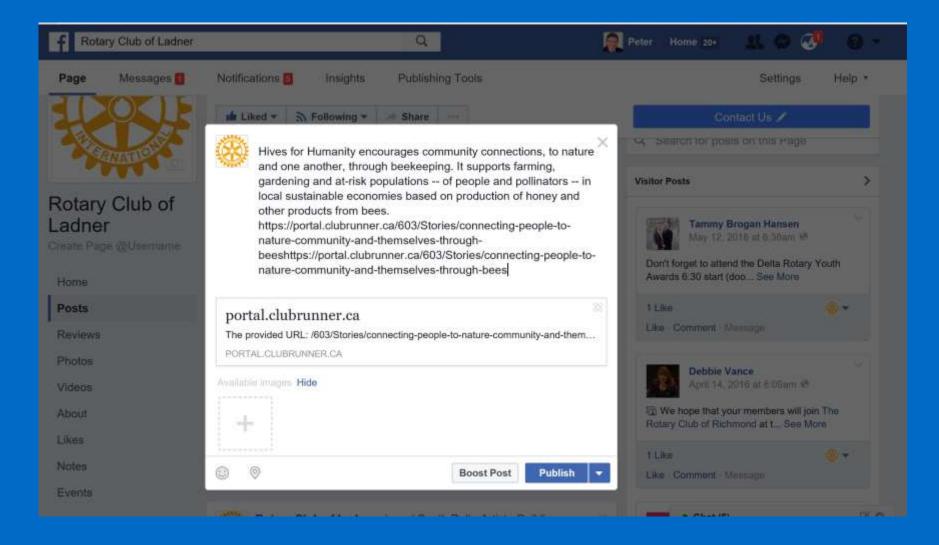


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Tweets Tweets & replies Media



Rotary Ladner @RotaryLadner · Mar 15 At-risk populations -- of people and bees -- generate win-win honey based economy tinyurl.com/gqbdrtl

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Making over a billion long URLs usable! Serving billions of redirects per month.

Home

Example

Make Toolbar Button

Redirection

Hide URLS

Preview Feature

Link to Us!

Terms of use

Contact Us!

Welcome to TinyURL!™

Are you sick of posting URLs in emails only to have it break when sent causing the recipient to have to cut and paste it back together? Then you've come to the right place. By entering in a URL in the text field below, we will create a tiny URL that *will not break in email postings* and *never expires*.



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Redirection

Hide URLs

Preview Feature

Link to Us!

Terms of use

Contact Us!

TinyURL was created!

The following URL:

https://portal.clubrunner.ca/603/Stories/connectingpeople-to-nature-community-and-themselves-throughbeeshttps://portal.clubrunner.ca/603/Stories/connectingpeople-to-nature-community-and-themselves-through-bees

has a length of 212 characters and resulted in the following TinyURL which has a length of 26 characters:

http://tinyurl.com/klb99ct

[Open in new window] [Copy to clipboard]

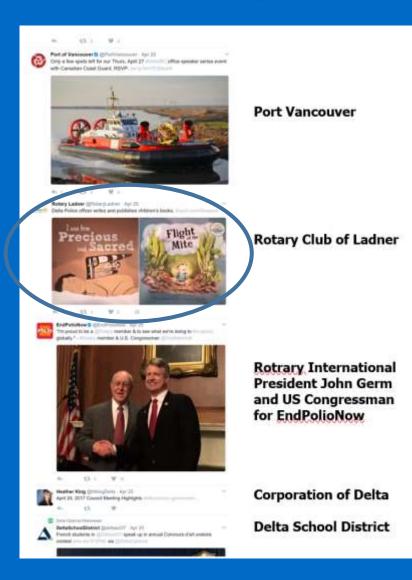
Or, give your recipients confidence with a preview TinyURL:

http://preview.tinyurl.com/klb99ct

[Open in new window]



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BREAKOUT SESSION #3

BREAKOUT SESSION #3

- Discuss with your group the successes, failures in using specific communications and what you might improve:
 - Member communications
 - Media relations
 - Advertising
 - Website
 - Facebook, other social media
- Share one or two key key points with full group

Rotary District 5040 website Public Relations & Public Image Committee http://tinyurl.com/PR5040

Links

- Rotary Public Image Face Book Page
- Rotary Effective Public Relations
- Rotary Club PR Committee Manual
- Rotary's Voice & Visual Identity Guidelines
- Rotary Brand Center (sign in required)
- Rotary International: Resources
- Rotary Zone 24: Resources
 [certain topic links]

Media Files

 Crisis response in social media and PR

Training Videos

- What is Rotary?
- Rotary's New Look
- Connect Better with Your Local Community Through Facebook
- The Power of Images: Telling Rotary's Story through Social
- District 5040 Display Booth (north & south)
- Telling Our Story
- 7 Step Plan for Rotary Club PR

Additional Resources

Clubrunner: Rotary District 5050 ClubRunner Support Page https://portal.clubrunner.ca/50004/SitePage/website-support

Membership Resources:

https://www.rotary.org/myrotary/en/learning-reference/learn-topic/membership http://portal.clubrunner.ca/50004 (membership > membership resources) http://www.district5050.org/ (membership > membership resources)

Facebook:

5 Things Every Rotary Club Facebook Page Should Have <u>http://www.poulsborotary.org/Stories/5-things-every-rotary-club-facebook-page-</u> <u>should-have</u>

Social Media:

Global social media research summary 2017, by Dave Chaffey http://www.smartinsights.com/social-media-marketing/social-mediastrategy/new-global-social-media-research/

Rotary District 5040



